



BOKARO STEEL CITY COLLEGE

(A Constituent Unit of Vinoba Bhave University, Hazaribag)

Bokaro Steel City (Jharkhand) Pin - 827006

Website: www.bscitycollege.org, E-mail:- principal@bscitycollege.org, principalbscitycollege@gmail.com

Ref. No.

Dated.....

Campus Interview on 03-03-2017 at 09.30 am.

Dear Sir,

Greetings from team ICICI Prudential Life Insurance!

Founded in 2000, ICICI Prudential Life Insurance Company Ltd. is a joint venture between 2 financial giants - ICICI Bank (largest private sector bank in India) and Prudential PLC (a 160 year old global financial services group). Since more than a decade we have been responsibly securing & strengthening lives of our customers to wide range long term financial solutions in the space of savings, investments & protection while being a consistent market leader ever since our inception.

Our campus recruitment program for the year 2016 – 2017 will be commencing shortly. As a part of this program, we intend to visit your campus to conduct the placement process of your Final year Graduate/Post Graduate Students.

We are looking for suitable candidates in our Sales & Distribution department.

Please find below the details, openings and job profiles.

Details	Job Profile 1	Job Profile 2	Job Profile 3
Designation	Unit Manager – Business Development	Financial Services Consultant	Financial Services Consultant
Channel	Agency	Bancassurance	Proprietary Sales Force
Roles & Responsibilities	<ul style="list-style-type: none"> Recruitment and training of advisors Extending support to advisors in product knowledge and business generation Maintaining and submitting daily sales report 	<ul style="list-style-type: none"> Develop and maintain relationship with Bank partners Cross-selling insurance products to Bank customers Servicing the ICICI Bank customers 	<ul style="list-style-type: none"> Selling insurance products to customers through Pre-Fixed Appointments Servicing the existing ICICI Prudential customers Generating leads and increasing the customer base
Salary (CTC)	(1.5 – 1.7LPA) + Variable	(1.5 - 1.7LPA) + Variable	(1.5 - 1.7LPA) + Variable

Additional Benefits

- Medclaim – 3.5 LPA (self, spouse and 2 kids)
- Group Term Life Insurance – 5 Lac / Personal Accidental Insurance – 20 Lac
- Mobile Reimbursement – 500 Rs/pm
- Tablets to all new joinees to conduct business seamlessly

We are seeking suitable dates for Pre - placement Talk and subsequent Group Discussion and Interview. Looking forward for an early communication from your end.

Regards

Mritunjay Prakash
Human Resources

(Handwritten signature)
27/02/17